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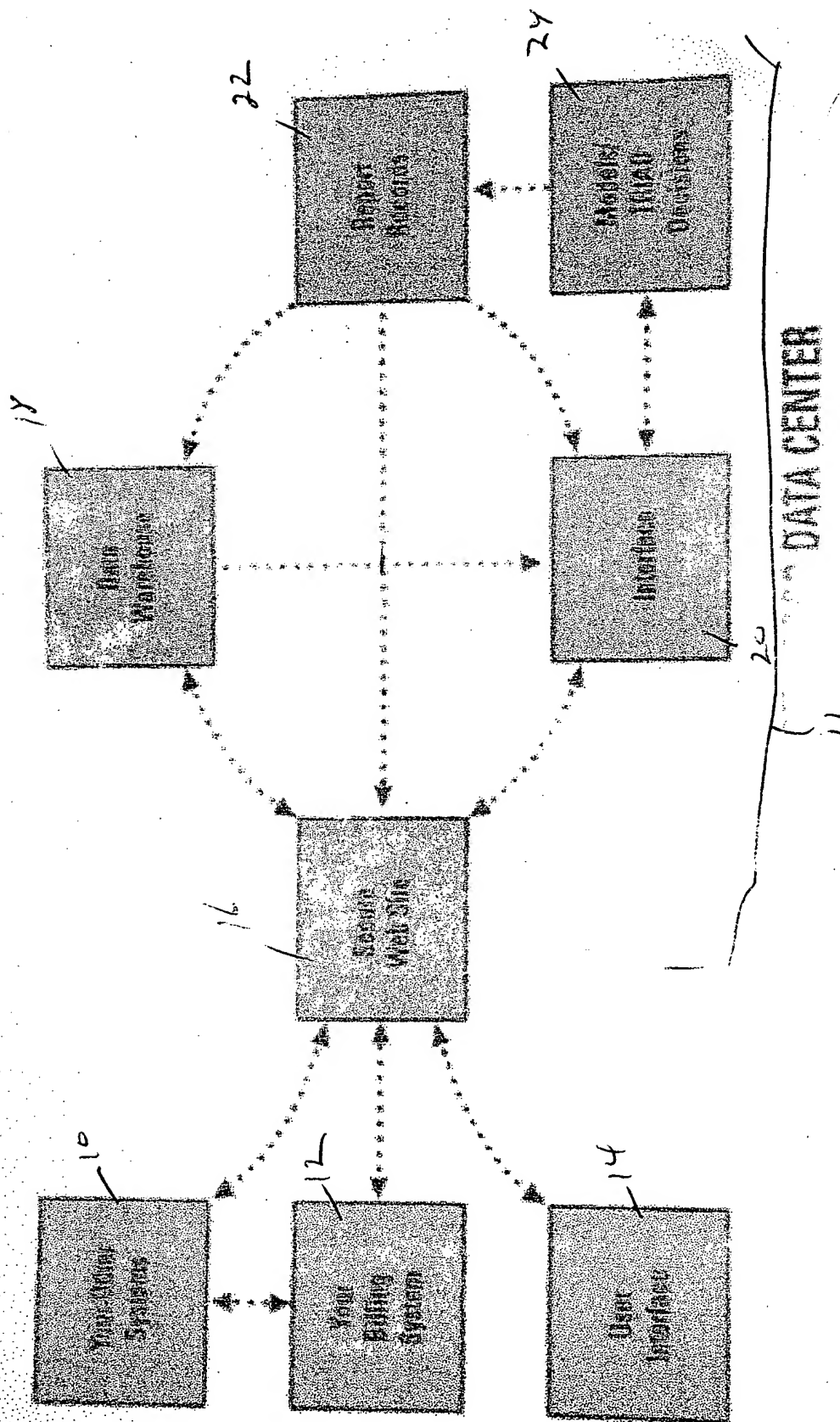


Fig. 1

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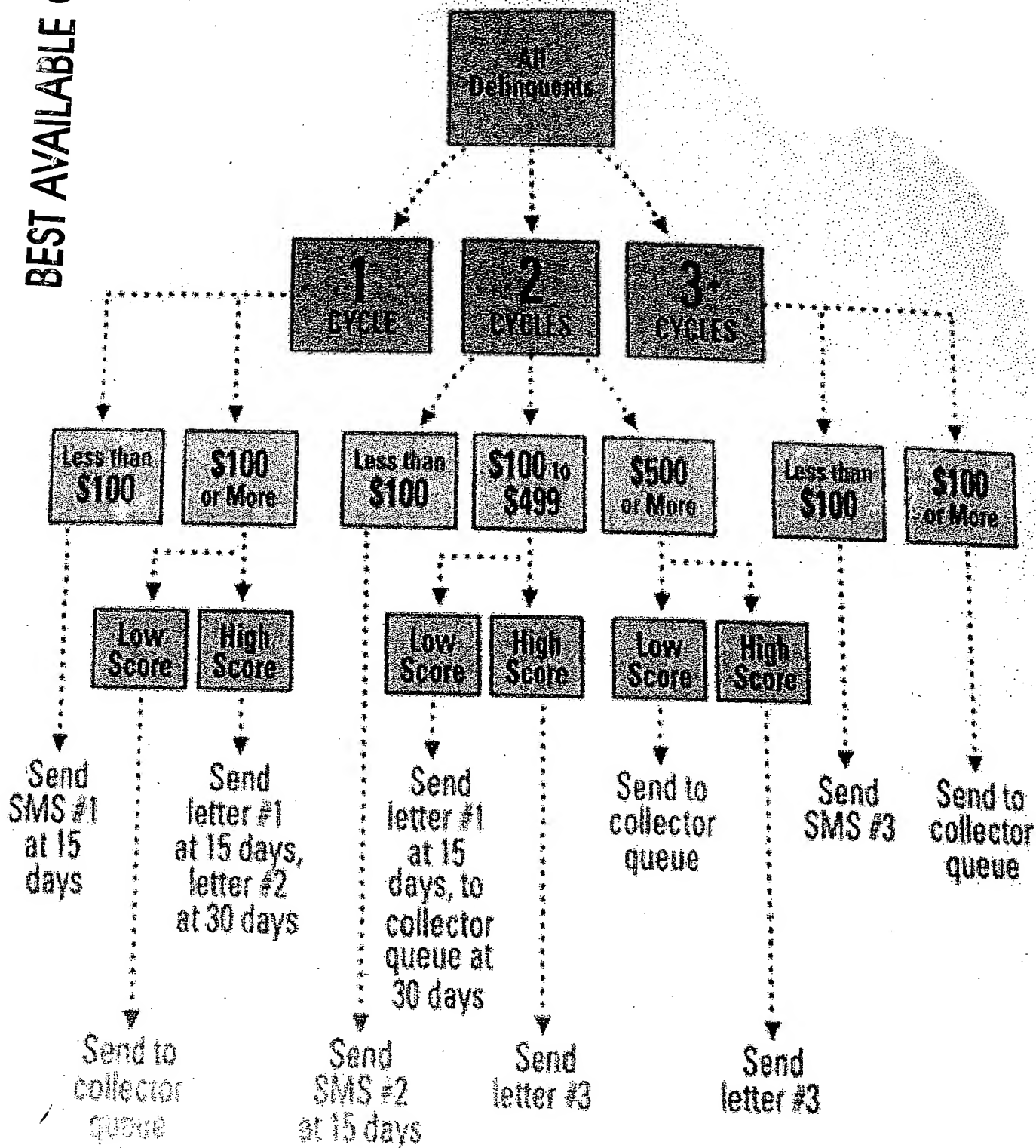


Fig. 2

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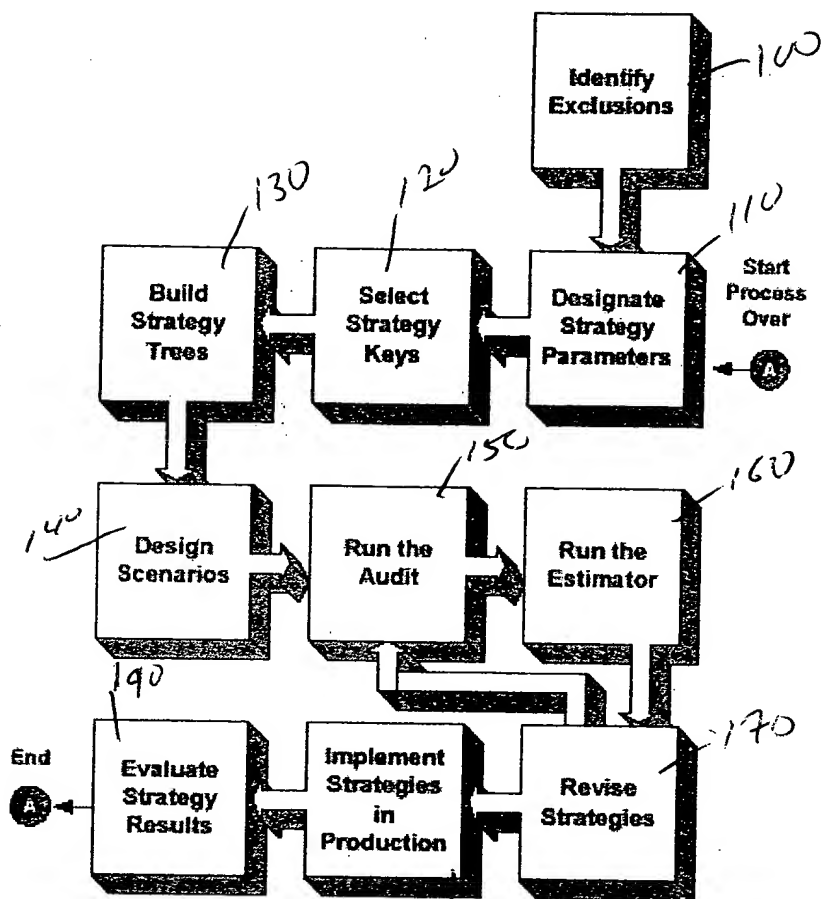


Figure 3: Steps in the TRIAD design process

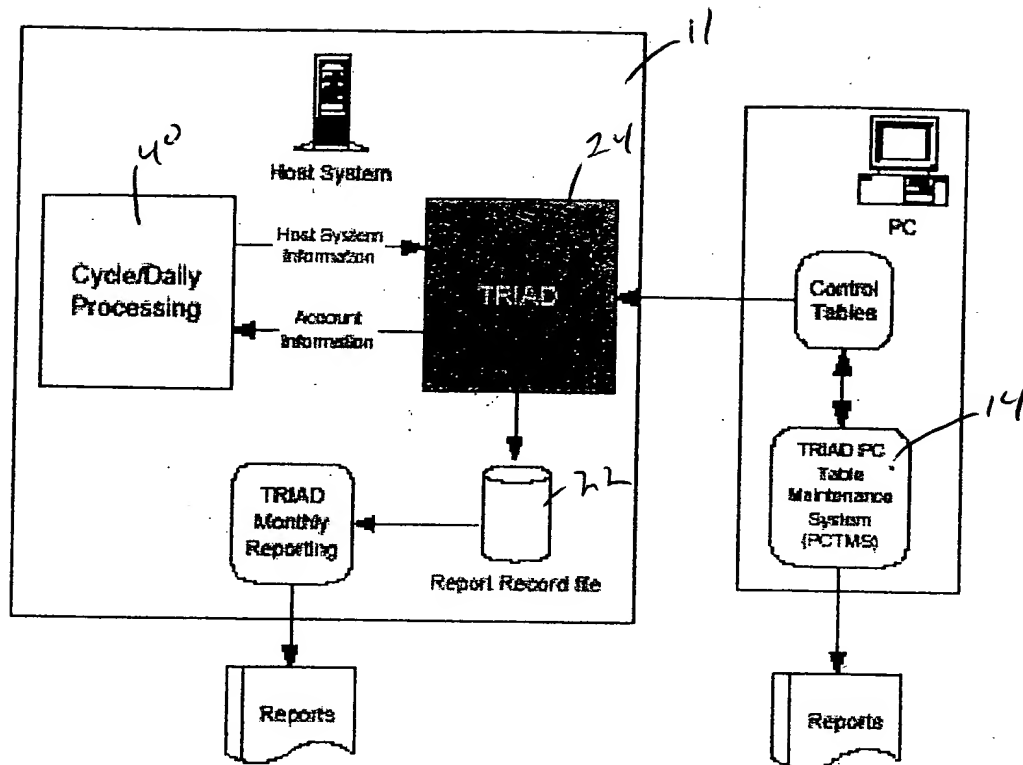


Figure 4 TRIAD processing work flow for all decision areas.

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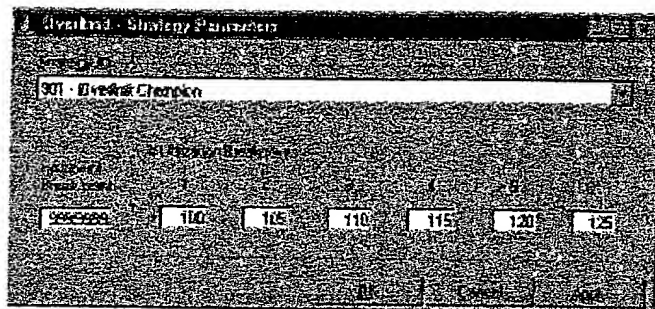


Figure 6 Overlimit Breakpoints in the Overlimit Collections - Strategy Parameters dialog box.

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Delinquent Collections - Scenarios

218-Lb 788 Bx F, Col 030

123 1

0	DDO - 30 days. Severity = 30	14	Block A Severity = 5
15	DDO - 30 days. Severity = 30	17	Block F Severity = 30
20	WDO - No contact. Severity = 80	18	Block G Severity = 30

Figure 7: Action/Day fields in Delinquent Collections - Scenarios dialog box.

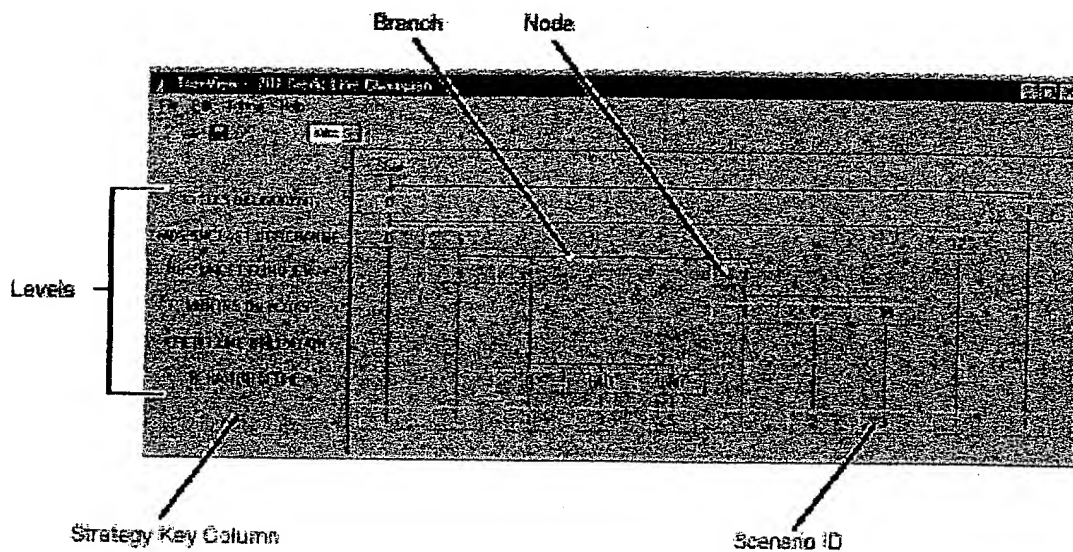


Figure 8 Example of a Credit Line strategy tree.

TRIAD - STRATEGIC ACCOUNT MANAGEMENT SOFTWARE									
AUDIT CONTROL TABLE REPORT									
STRATEGY DEFINITION TABLE (CREDIT LIMIT)									
PGY	DEC	STGY	ACTUAL	STGY DEPTH SUB-KEY LABELS AND KEY NUM					
KEY	AREA	ID	KEYS	01	02	03	04	05	06
001	L	150	007	ACCT TYPE	ACTION AGE	MONTHS ON BOOKS	CB DISK SCORE	GENERIC SCORE	CREDIT LIMIT
				002	036	010	030	050	05
STGY DEPTH SUB-KEY LABELS AND KEY NUM									
				02	10	11	12	13	1
PARAM (IPB/TP/DOGRS)									
				MTN	HEMTES				05

Figure 9 Example of Strategy Definition table in PCMTS Audit report.

Estimator Control		
Environment Name: Test		
Expected Program Date (YMMDD): 20000210		Design Source: Y
Authorization Index: Y		
Report Date:	Report Set:	Report Filter:
SFD Selection: ALL	Total Amount: Y	Std Err Report: Y
Backup Option: D	Average Amount: N	Std Dev Report: Y
	Std Error: N	Std Err Report: Y
	Std Err: N	Std Err Report: Y
		Std Err Report: Y

Figure 10 Estimator Control dialog box.

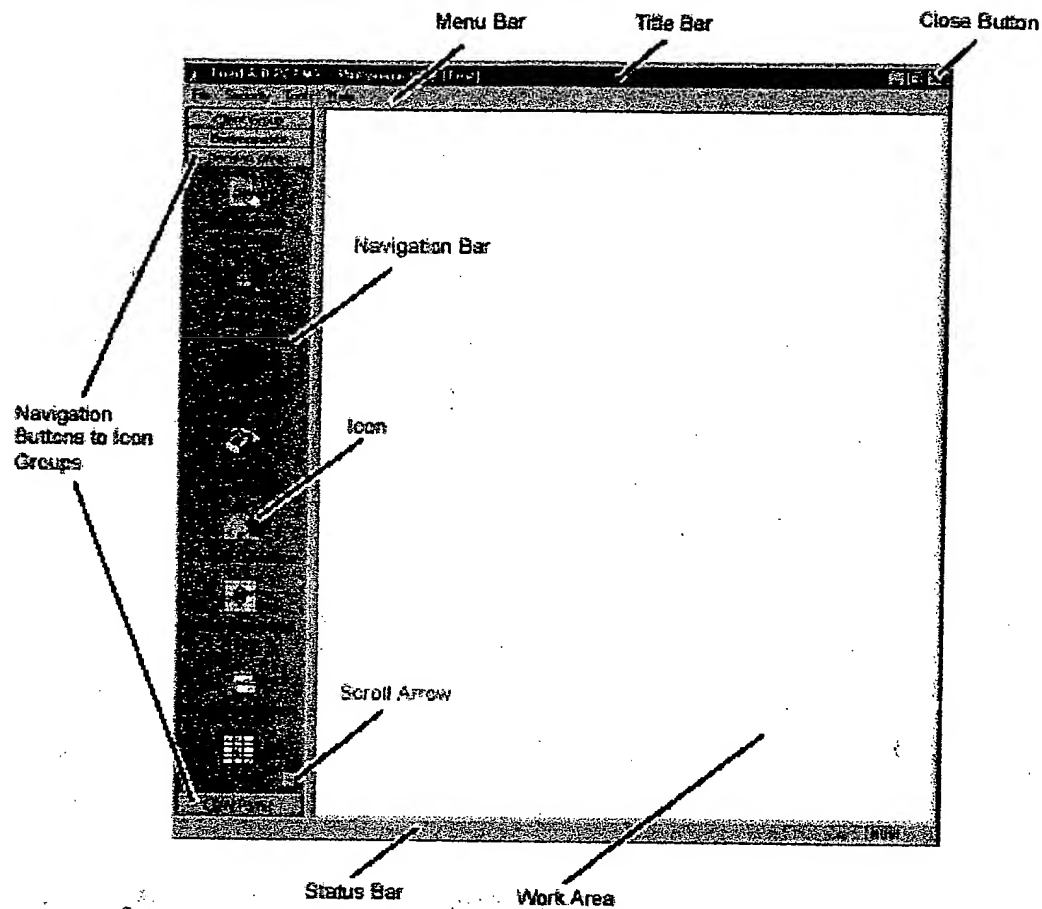


Figure 11. PCTMS navigation features.

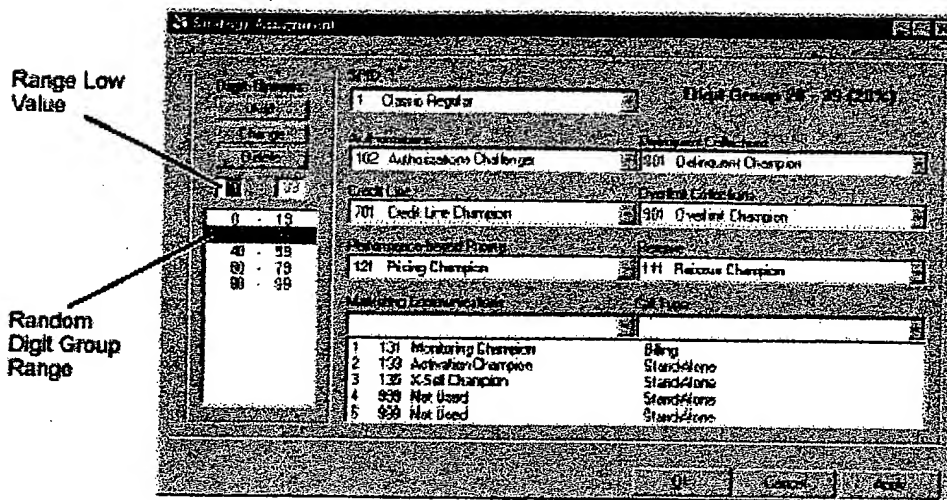


Figure 17 Strategy Assignment dialog box.

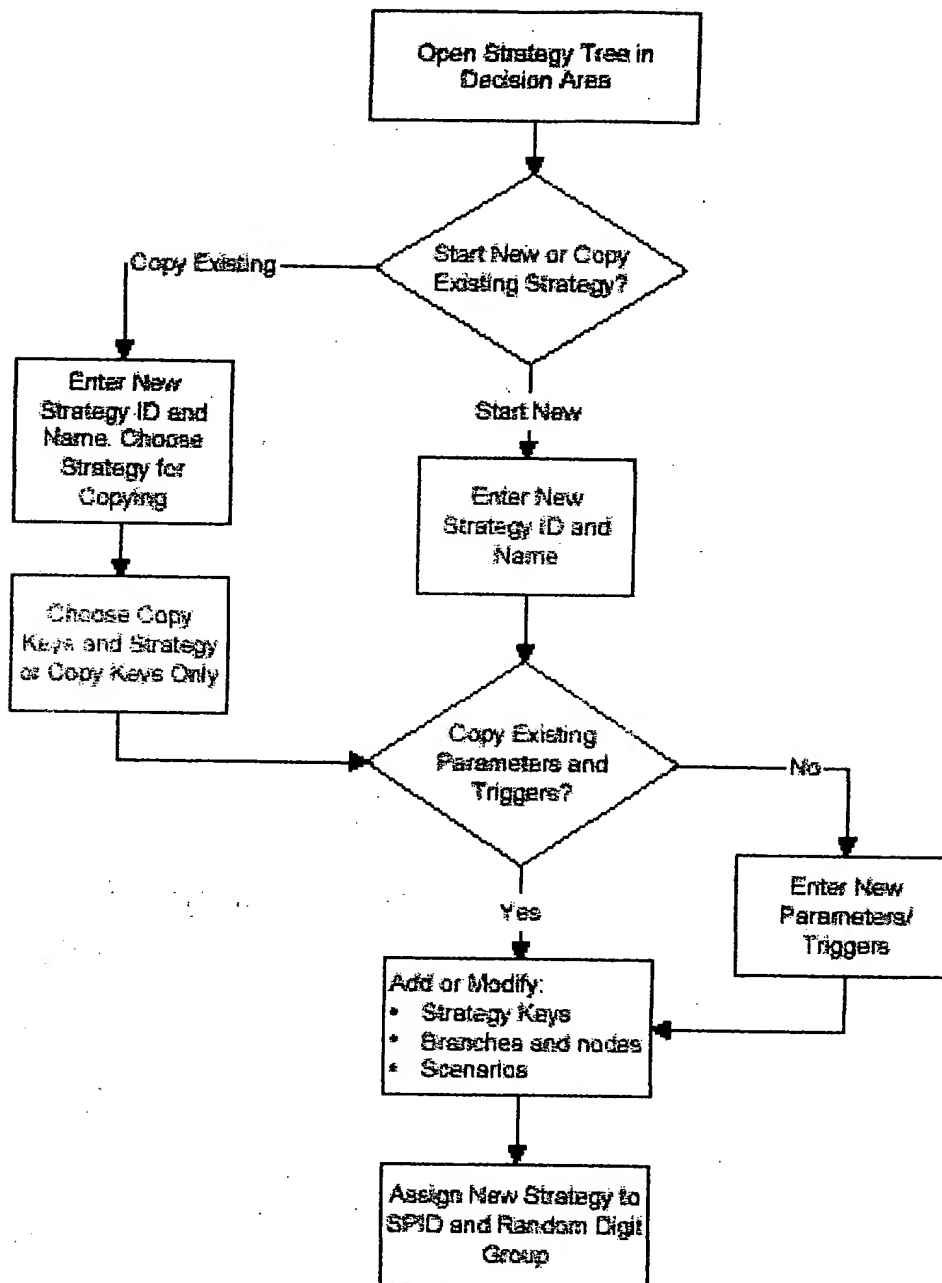


Figure 13 Starting or modifying a strategy.